

TIPS &  
TRICKS

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**Analytics  
Intelligence  
Cycle  
Enterprise  
Overview**

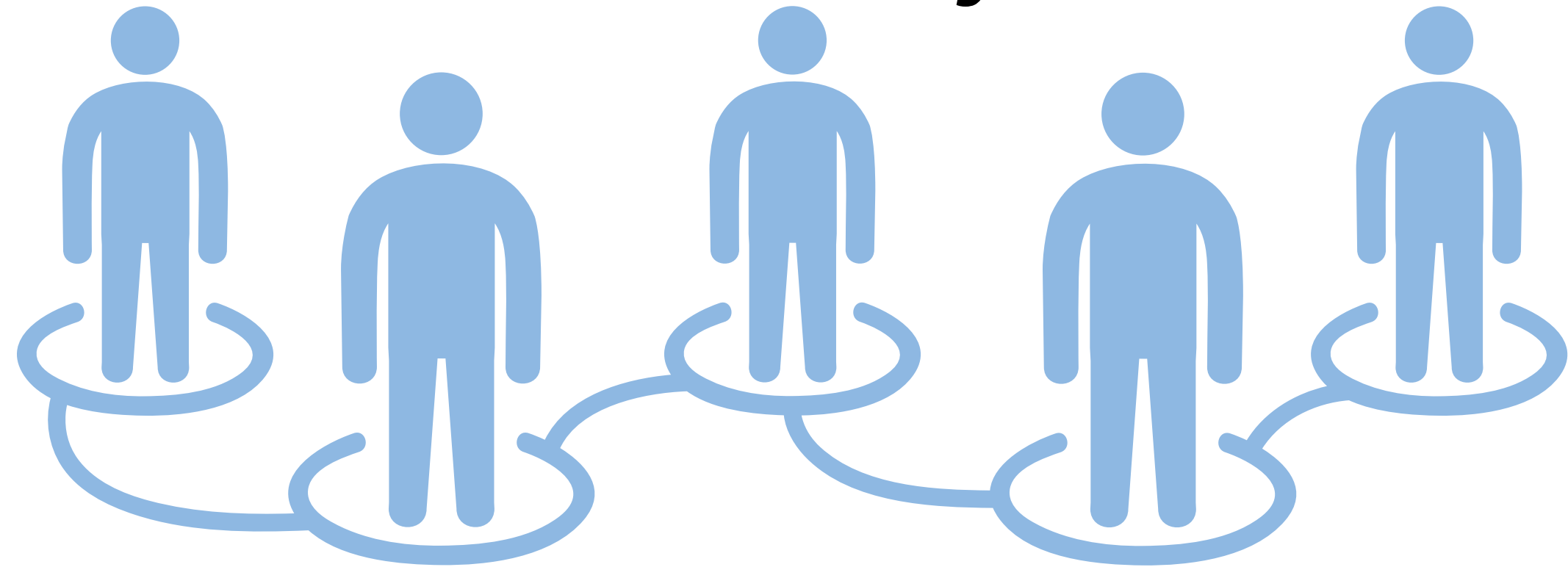
**Step 1: Identify the purpose: What are you looking to answer**

**Step 2: Identify your customer(s) - who requested & who else will benefit from the analysis**

**Step 3: Research & compile data, including internal, external, investigator intelligence, & etc**



**Step 4: Seek any additional updates  
from your customer(s) & prepare  
for the analysis**



**Step 5: Conduct analysis to build a  
360° profile & to discover trends,  
patterns, & hidden connections**

**Step 6: Compile findings, inferences,  
& hypotheses**

**Step 7: Discuss current findings &  
gather feedback from customer(s)**

**Step 8: Complete any follow-up &  
additional analysis from feedback**

**Step 9: Compile report with findings, anomalies, and recommendations**

**Step 10: Present report to customer(s) & solicit feedback, updated intelligence**

**Step 11: Complete follow-up analysis as needed & report back to customer(s)**



**Once the investigation is closed, consider completing a post-mortem analysis on complex or unusual cases.**

**The key here is to take a fresh look at all the facts, including those gathered before, during, and after, to determine if any new patterns, leads, or trends rise to the top.**



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